

# Press Coverage



# **Scotland Means Business**

SME FOCUS KILLSEEDER SKILLS APP

# How a new skills app is tackling a support gap in rural Scotland

#### BY EMER O'TOOLE

SKILLSEEPER, an app that gives users the chance to learn or pass on their skills, was set up last year to address gaps in support for Scotland's rural communities. The range of classes on offer include learning a new language, filmess, dry stone walling and operating farm machinery. The company was co-founded by four entrepreneurs: Kerry Cowan, Simon Rigden, David Ritchie and James Ritchie. Cowan hopes the app will expand to the rest of the UK and go global in the next 10 years.

Name: Kerry Cowan
Position: Co-founder and
marketing director

WHAT IS THE BUSINESS CALLED?

WHERE IS IT BASED?

## WHY DID YOU SET UP THE BUSINESS?

IT all happened in response to a tech initiative, CivTech 5 programme, by the Scottish Government to support learning in rural communities. There are four co-founders and we all came together to address the challenges of CivTech.

It has been difficult to run the business during the pandemic. Usually if you launch a business you would meet up daily as it's so fast-moving but we've had to adapt you would meet up daily as it's so all meetings are done virtually. However, the calls became very efficient as people from anywhere in the world could dial in. Before this I worked in various sectors like marketing mainly for the drinks industry and Roxburghe Estate. I started a consultancy business when my kids were young.

#### WHAT IS YOUR TARGET MARKET?

IT'S all about rural Scotland – people might need to upskill but don't live near a training centre or college. It's not just rural skills. We provide training in everything from business to baking. Now more than ever before people are looking to diversily and look for a new income. There are lots of talented people out there. The pandemic has had a big impact on that. There's a skill gap in many sectors.



professionals, with many from parts of rural Scotland. They've helped to shape the app and we've tried to tailor it.

## HOW IS IT DIFFERENT FROM COMPETING BUSINESSES?

THERE are a couple of businesses like us such as Skillshare which focuses on online learning and ClassBento which is a gifting experience - it was Australian but ventured into the UK. Wer different as we do face-to-face learning as well as online, it depends on the person. Our service is taliored to the individual.

We're a green, forward-thinking business. We started it during a time of change [the pandemic] so we could look at values and we offer flexible working, a working from home forever policy and unlimited holidays.

We are also planting 1200 trees

this year to offset each staff member's carbon footprint, and we are planting those ourselves.

#### IS SCOTLAND A GOOD PLACE FOR THIS TYPE OF

BUSINESS?
ABSOLUTELY.
Technology is really
important and a big
focus in Scotland.
It's a diverse place to
have the company as
there is no better place
for an app.

#### WHAT DO YOU ENJOY MOST ABOUT RUNNING THE BUSINESS?

EVERY day is different. There are always new challenges and we have a really great team in SkillSeeder and the Scottish Government steering group. It's pioneering and will make a

#### WHAT IS THE BIGGEST CHALLENGE IN RUNNING THE

BUSINESS?
THE biggest challenge is getting the word out there and telling people what we do. We have to find ways to make it relevant and spread the word.

#### WHERE DO YOU HOPE THE BUSINESS WILL BE IN 10 YEARS?

I WOULD love to expand to the rest of the UK and go international as well. It's a universal product with lots of scope and opportunity. It really could make a difference for many people around the world. It's Airbob for skills.



# Shear your skills on new app to promote learning

A NEW app aimed at improving access to learning will launch on Google Play and the App Store today featuring subjects such as falconry and sheep shearing. SkillSeeder, which has Scottish government funding, aims to connect people willing to share a craft with those who'd like to learn something new. One of the app's creators, Kerry Cowan, said: 'We're calling for skill sharers in Scotland to register so as many skills as possible are listed – from cooking to horticulture.'







#### NEWS

## SkillSeeder: How a new skills app is tackling a support gap in rural Scotland







Kerry Cowan is one of the four founders of the SkillSeeder app









SKILLSEEDER, an app that gives users the chance to learn or pass on their skills, was set up last year to address gaps in support for Scotland's rural communities.

The range of classes on offer include learning a new language, fitness, dry stone walling and operating farm machinery. The company was cofounded by four entrepreneurs: Kerry Cowan, Simon Rigden, David Ritchie and James Ritchie. Cowan hopes the app will expand to the rest 

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# SkillSeeder app enables users to share knowledge

Terry Murden, Editor I May 13, 2021



Co-founders of the app that emerged from CivTech

An app that gives users the chance to learn or pass on their skills has been launched on the back of support for rural communities.



# SkillSeeder App to Improve **Access to Learning Across Scotland**

David Paul 13 May 2021, 09.41am



## The app allows for knowledge exchange between sectors in Scotland to earn extra income and create training.

The new SkillSeeder app has been launched today which allows for knowledge exchange to help people share and learn new skills from others.

Co-founded by four entrepreneurs, Kerry Cowan, Simon Rigden, David Ritchie and James Ritchie, SkillSeeder provides a solution for improving access to learning and upskilling.

SkillSeeder was initially created in response to the Scottish Government's CivTech 5 programme to support learning in rural communities and has now received funding from the Scottish Government and launches today (Thursday, May 13).

# The Press and Journal

BUSINESS / FARMING / FARMING NEWS

# Rural training on offer via new skills app



Sheep shearing and dry stone walling are among the training courses set to be offered on a new skills app.

The SkillSeeder app, which is backed by Scottish Government funding, aims to offer a platform for people to share their skills and knowledge with others in rural and

SkillSeeder's founders are now calling on people to register their workshop or course - whether it be in-person workshops, online courses, or specialist one-to-one training - on the app.

Courses can be registered for free until November this year, and training providers will not be charged a fee when bookings are made through the app.

"We are keen to ensure that as many skills as possible are listed - from cooking to fitness, music to horticulture, whether it be for work or for leisure, we are excited to offer people in Scotland as much chance as possible to learn something new or



### **FEATURE**

# Get the skills you'll need to fight climate change

7th March



BY GORDON DAVIDSON **NEWS & ONLINE EDITOR** 











PEOPLE WHO are part of, or wishing to enter a land or nature based industry, can now apply for funding support to gain practical skills required to respond to the climate change challenge.





# **Creating opportunities** for women in agriculture

More women and girls living and working in Scottish ag-riculture will be able to apply for funding for courses to help develop their skills. Eligible courses include support to get tractor and trailer driving certificates or help to train

sheepdogs.
The Practical Training Fund, which was launched earlier this year and is administered by Lantra Scotland, has already supported more than 400 women and girls to under take courses to develop their skillset or change careers.

From today, women and girls over the age of 13 can apply for up to £500, or more on a case by case basis, for the cost of a practical or technical training course through the fund, with the first batch of successful applicants being notified by island communities. the end of January 2022.



another £75,000 of Scottish Government funding, with £20,000 of the funding ringfenced for applicants living in

Rural Affairs Secretary Mairi Best Self; a project to test inno-It has been supported by Gougeon said: 'This year, we vative solutions for childcare

Gougeon is encouraging more women to visit the Lantra Scotland website and apply for course

important that women are given these opportunities in what has been a very male-dominated industry. have committed £300,000 to support women in agriculture,

including: the wider roll-out

'Throughout this year, we've heard from women and girls who have undertaken courses through the Practical Training Fund and said that they have more confidence and are more knowledgeable, which is great of the personal development to hear. I would encourage training programme, Be Your more women to visit the Lantra Scotland website and

opment of Skillseeder - a skills sharing app which provides an

easy to use one-stop shop to

find training and skills devel-

opment opportunities across

the country, particularly for

those in rural and island areas.

'We want to see more women joining those who are already

developing a career in Scottish

agriculture - which is why it's





For further information please contact: Kerry Cowan - Marketing Director k.cowan@skillseeder.com